

REINA BALESTRELLO

EDUCATION AND TRAINING

September 2011, Bar exam in Milan

December 2007, “L. Bocconi”, University in Milan, Master degree in Law (final mark:110 cum laude); thesis title: “*The criminal investigation of insider trading*”, mentor: prof. avv. Francesco Mucciarelli

August 2006 - December 2006, “Hastings College of Law”, University of California, San Francisco, CA, USA, international exchange student

October 2005, “L. Bocconi”, University in Milan, Bachelor’s degree in Law (final mark: 110 cum laude); thesis title: “*The right to privacy and the processing of genetic data*”, mentor: prof. avv. Raffaele Zallone

July 2002, “A. Pacinotti”, high school in La Spezia, qualification in scientific studies (top grade)

WORK EXPERIENCE

Since March 2018: DentalPro, General Counsel, Milan (DentalPro is a leading healthcare and retail group in the dentistry sector, backed by BC Partners private equity fund)

Corporate legal and secretarial affairs

Extraordinary M&A operations and legally integration of the acquired companies in the group

Contract management

Regulatory Affairs (i.e. EU Commission, Antitrust, Telecommunication Authority, Privacy Authority, AIOP)

Disputes and litigations management and coordination

Daily relation with third parties (Public Authorities-both local and national, consultants, statutory auditors)

Legal support to Compliance, Marketing, Development, Finance, HR on ordinary and extraordinary issues

Business partner for the business management

Head of Secretariat of ANCOD (National association of dental chains)

Management of a team of 2 people, based in Milan

Main areas of activity: retail business, regulatory, negotiation with internal and external clients, liaison with EU and Italian lobbying firms, corporate, antitrust, intellectual property, sector association, data protection, communication and promotion

From May 2015 to March 2018: Winga S.r.l., Head of Legal and Compliance, Milan (a company belonging to the Swedish group PAF until February 2017 and to the Swedish-Maltese group LeoVegas from March 2017)

Corporate legal and secretarial affairs

Extraordinary M&A operations (e.g. sale of companies, acquisitions, transfer of going concern, establishment of branch); company reorganization, also coordinating HR consultants

Compliance (privacy, AML, Corporate liability ex d. lgs 231/01, health and safety in workplace ex d. lgs 81/2008)

Domestic and international contracts

Regulatory Affairs (i.e. AAMS, Bank of Italy, AGCM, AGCOM) and policymaking

Day by day support to the other departments

Disputes and litigations management and coordination

Relation with Public Authorities

Company’s representative in sector association (LoGIco)

Management of a team of 1 person, based in Milan

Main areas of interest: online market, online gambling, regulatory, compliance, contracts, data protection, sector association

From March 2012 to May 2015: Buongiorno S.p.A., Legal and Corporate Counsel, Milan

Corporate and compliance

Commercial contracts

Disputes and litigations management

Support to the Business Units and feasibility legal studies on new business opportunities

Legal support also to its subsidiaries Winga S.r.l., Lumata, S.r.l., d-mobilelab S.p.A.

Main areas of interest: online market, start-ups, online gambling, regulatory, compliance, contracts, intellectual property, data protection, digital marketing and advertising

From February 2008 to March 2012: Mucciarelli Law Firm, Milan

Judicial and extra judicial assistance to medium/large companies, international companies and banks

Main areas of interest: business and corporate criminal law

OTHER PROFESSIONAL EXPERIENCES

Start-ups mentoring

Member of Supervisory Board ex d. lgs 231/01

Training activities to employees on privacy and d. lgs 231/01
Coordination of international projects

LANGUAGES

Italian: mother tongue
English fluent

TECHNOLOGICAL SKILLS

Windows package

INTERESTS

Sea
Travels
Crossfit and running
Food
Art, books, cinema, music, dance